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March 12, 1964

Where Did The Silver Coins Go?

Not In Collectors' Hands-They're Hoarded!

DURING the past several months an increasing awareness of basic economic principles has been apparent in the minds of the general public. Mounting interest in the management of our currency has been more obvious than ever before.

Substantial questions have arisen in the minds of many hitherto uninterested individuals with regard to our dwindling gold reserves which seem to be critically threatened. The continuing deficit financing of debt together with persistent imbalance in the international payments have caused more than casual comment and reaction.

Perhaps one of the most surprising and provocative developments was the removal of "silver certificates" from our currency. These notes state "This certifies that there is on deposit in the treasury of the United States of America XXX Dollars in silver payable to the bearer on demand." The new Federal Reserve Notes which are replacing the older silver certificates state "Federal Reserve Note—The United States of America—One Dollar."

The substitution of a redeemable certificate with a note which is irredeemable has caused many people to be quite critical of the legality of the currency, including elected representatives in our government.

During the past several weeks PACE has devoted attention to the developing silver situation (see "Intrinsic Values in Silver Coins" Jan. 17 and "Silver Dollar Decrease" Feb. 20).

It is logical to assume the increased demand for silver coins is the result of the current market price of silver approaching the silver value in the standard silver dollar together with the continuing heavy demand for silver dollars by the public.

Approximately 4.1 million silver dollars left the Treasury during the months of January and February, 1964. If this rate of approximately two million silver dollars per month remains steady, the projected date of exhaustion of the Treasury's supply would be the end of 1964

Although ostensibly the reason for issuance of new paper money was to replace silver certificates being withdrawn from circulation, it would seem more plausible the Treasury needed additional silver bullion. This is necessary to have sufficient metal for minting half dollars, quarters and dimes, apparently disappearing from circulation in quantity.

Some observers have explained the short supply of coinage on the basis of increased vending machine use and the upswing in coin collecting and investing.

The American Institute for Economic Research dealt extensively with this question in its March 2, 1964, Bulletin. They discussed the problem as follows:

"Will the temporizing measures thus far taken suffice to prevent a major gold outflow and economic disaster until after November 1964 or will the 'apple cart' be tipped over by the decidedly topheavy situation in commercial and residential real estate, by increasing public distruct of fiat money paper 'dollars,' or by some other eventuality that proves to be beyond the powers of the would-be money managers to control? The answer is, we don't know.

"Although the answer to this important question still remains hidden, developments in recent months may be providing, not an unequivocal answer as yet, but a clue as to what the answer may be. We refer to changes in the amounts of silver coins and of large denomination currency in the hands of the public.

"In recent months, several newspaper and other periodical articles have discussed the scarcity of silver coins. Some of the articles seem to have been "inspired" by the U.S. Treasury with a view to reassuring the public.

"In various articles the increasing use of vending machines has been emphasized as a possible reason for the shortage of silver coins. We doubt that this explanation is correct. Is there any reason to suppose that the coin receptacles of vending machines are emptied and banked less frequently than are the receipts of merchants from whom the items concerned might formerly have been purchased?

"On the contrary, isn't it possible that coins placed in vending machines return more promptly to the banks than do coins paid to retail merchants who may prefer to keep much of them availabe to make change rather than taking the trouble to count and roll them for banking? (Our inquirty at a local chain store was replied to with the information that they never bank anything except paper currency and checks; all coins are tained for use in making change and more coins must be obtained from the bank almost daily.)

"In any event, we believe that the 36-percent increase in silver dollars held by the public in the past three years, nearly two-thirds more than the unusually large 21-percent increase during the preceding three years reflects widespread hoarding (probably in large part by the millions of individuals who came here from Europe in the past few decades and had experience there with paper currencies that became worthless).

"Certainly Las Vegas has reported no increase in its prosperity that would account for the recent large percentage increase over a rate of gain that had itself been remarkable.

"Moreover, the amount of sub-

sidsidiary (less than one dollar) silver coinage in the hands of the public increased 18 percent in the past three years compared with a gain of 12 percent in the three prioryears. This 50-percent increase in the rate of gain suggests that something other than a coin collecting 'fad' or the use of vending machines is involved, especially in view of the comments above about the possibly prompt return to the banks of coins from the receptacles of vending machines.

"The large increases since 1960 in the silver coins held by the public may be compared with an increase of less than seven percent for the amount of \$1 and \$5 bills in circulation. Presumably, this nearly seven percent increase is attributable largely to the greater volume of retail business.

"The other interesting development concerns the substantial increase in the amount of large denomination (\$50 and larger) currency in circulation c o m p a r e d with almost no change in the three years preceding 1960, the increase since then has exceeded 14 percent.

"In view of the increased use of credit cards during recent years, we doubt that traveling businessmen or other individuals are carrying more large bills for ordinary purposes. Nor would there be any good reason for hoarding such currency.

"We assume that currency in such denominations is being taken to Canada, Mexico, and Europe by individuals desiring to establish accounts abroad that cannot readily be traced by the Treasury's agents. Of course, currency thus used returns promptly to the United States as bankers abroad send it back in exchange for gold or dollar credits in U.S. banks.

"If much of the \$1.3 billion increase in the past three years is thus circulating, abroad and back from three to six times a year, it could account for a rapid accumulation of foreign demand claims on U.S. gold.

"Although at least one article by implication ridiculed those who would attempt to hoard silver coins we suspect that such coins may prove to be better investments for many individuals of modest means than any other investments (such as U.S. savings bonds)

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1939-D 1939-S		240.00 70.00	1939-D 1939-S		625.00
1939-S 1940-P		30.00	1939-S 1940-P		WTD
1940-P		50.00	1940-P		58.00
1940-S		43.00	1940-S		89.00
1941-P		43.00	1941-P		WTD
1941-D		69.00	1941-D		WTD
1941-S		69.00	1941-S		WTD
1942-P		25.00	1942-P	I	79.00
1942-D		18.75	1942-P	II	335.00
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	Gem	12.75	1942-S		139.00
	Gem	20.75	1943-P		55.00
1943-S G	iem	57.00	1943-D		130.00
1944-P		7.50	1943-S		52.00
1944-D		8.50	1944-P		70.00
1944-S		17.00	1944-D		59.00
1945-P		10.50	1944-S		82.00
1945-D		17.00	1945-P		79.00
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1946-P		8.00	1945-S		40.00
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DIMES 1946-P 1946-D 1946-S

1947-P 1947-S 33.00 1947-D 40.00 1947-D 1948-P 17.25 1947-S 69.00 | 1947-S 1948-P 23.00 1948-P 1948-D 15.75 1948-S 49.50 1948-D WTD 1948-D 1948-S 91.00 1948-S 32.00 22.50 1949-P WTD 1949-D 1949-S 70.00 49.00 138.00 1950-P 165.00 9.50 1950-D 33.00 26.50 1950-S N.M. 1951-P 68.00 1951-D 79.00 51.00 245.00 29.00 | 1951-S 6.00 1952-P 25.00 36.00 1952-D 133.00 1952-S 1953-P 9.25 5.50 20.75 27.00 1953-D 33.50 1953-S 45.00 7.50 1954-P 15.50 22.00 1954-D 9.75 7.00 1954-S .... 7.75 1955-P Brt. 25.00 115.00

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# PROOF SETS

	SEL	L	BUY
1950	\$145.00	Gem	\$115.00
1951	78.7	5	65.00
1952	46.7	5	39.00
1953	36.00	)	27.00
1954	26.7	5	20.00
1955	26.7	5	20.00
1956	12.5	)	9.50
1957	7.5	)	5.50
1958	12.78	5	10.00
1959	7.2	5	5.25
1960	6.90	)	5.00
1960	SD 45.75	Gem	40.00
1961	4.7	5	3.50
1962	4.7	5	3.50
1963	6.50	)	4.60
1964	Wanted		4.00

Minimum proof set order \$10.00

QUARTERS

WTD

119.00

WTD

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89.00 | 1951-P

55.00 1951-D

480.00 1951-S

159.00 1952-S

49.00 1953-S

64.00 1955-D

13.75 1956-P

39.00 1958-P

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Any item may be purchased on our layaway plan at 10% over our advertised prices. On layaway purchases, merely add 10% to the prices shown below, then send your order with a deposit of 20% of the total amount. The balance may be paid in four monthly installments of 20% each. All items so purchased will be deposited in our vault and shipped postpaid, insured immediately upon receipt of final payment. We deliver same high quality coins under lay away plan that we deliver under our regular mail order.

	SPECIAL	SETS	
Wartime Nickel s 1942—1945 Jeff, 5c sets 1938-P	\$30.75	BU Lincoln Sets 1941-PDS-1963-PD With Sm. Dts	\$39.95
53-PD mounted in	195.00	BU Roosevelt Dime Set 1946-PDS-1963-PD	74.50
Lincoln Sets 34-PD—1963-PD th Sm. Dts.	79.95	BU Franklin Halves 1948-PDS-1963-PD	185.00

#### LINCOLN WARTIME CENT SET

An item which has not too often been available—because GEM steel cents are difficult to obtain—is the 9 piece Lincoln wartime cent set. 1943-PDS—1945-PDS. \$7.85

The coins contained in these sets are GEMS in every sense of the word. The cents are especially nice—not dull, cleaned, processed, poached, fried, or boiled.

			BO.	B	AGS				1000
	F	FACE S	SELL	1				FACE	SELL
1949-D	Cents	\$50 \$	\$2200.00	30	1958-P	Nickels	brite	\$200	\$3450.00
1953-P	Cents	. 50	900.00				brite		1260.00
1955-P	Cents		660.00		1959-D	Nickels		. 200	335.00
1955-S	Cents		3350.00		1960-P	Nickels		. 200	468.00
1957-P	Cents		525.00	1	1955-P	Dimes			9700.00
1958-P	Cents		540.00	1		Dimes			6300.00
1959-P	Cents		265.00	- 1		Dimes			5750.00
1959-D	Cents		175.00	1		Dimes			1295.00
1960-D	SD Cents		1675.00			Dimes			1175.00
1963-P			75.00	- 1		Dimes			935.00
1964-P	Cents		77.00			Dimes			3700.00
1955-D	Nickels		1700.00			Dimes			945.00
1956-P	WW. W. A.		1140.00	-		Dimes			1095.00
1956-D	Nickels		950.00			Dimes			1375.00
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ate	Mintag	ge Buy	Sell	Date	Mintage	Buy	Sell	
954	 7,460	\$165.00	\$225.00	1959	31,577	\$30.00	\$43.00	
955	 6,301	168.00	235.00	1960	64,097	20.00	27.50	
956	 9,018	60.00	90.00	1961	98,373	16.50	23.00	
957	 11,862	45.00	69.00	1962	. 200,950	7.50	11.00	
958	18,259	43.00	56.00	1963		3.75	6.00	
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		Wanted-	PO KOII	S	
	Cents	PAYING		(Halves Con	nt.) PAYING
1943-D	Gem	\$ 18.00	1948-D		\$ 60.00
1946-D			1949-P .		525.00
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1955-S					250.00
1960-P	SD	300.00			
	Nickels				
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1949-D					
1951-S		4 00	LORO W		200 00
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vaid a	Dimes	50.00	10510		00.00
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1955-S		40.00	1302-1	Dollars	13.00
1958-P		00.00	1903-O	Donars	450.00
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1946-D		\$ 42.00	1878 8 TF		
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#### 15 in this issue to determine bid price. Please phone or write ★ THIS WEEK'S SPECIALS ★

1943-PDS One Cent roll set. Three GEM rolls \$88.50	1955-PDS Dime roll set \$212.00 (3 rolls)	Small Date Single Set One Gem 1960-P, 1960-D Cent \$9.25. (2 coins)
\$69.50 (2 rolls) Not available in quantity	\$47.75 (3 rolls)	Small Date Roll Set One roll each: 1960-P, 1960-D Cent \$379.00 (2 Rolls)
1955-PDS Roll Set. Cents, nickels, dimes quarters, halves	Proof Sets 1950—1963 (No small date) \$415.00	1960-D Small Date Special—10 Roll lot \$169.00



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FRANK ROTH

# Wartime Nickels Vanish

### Fifteen Million Melted As Silver Value Rises

DURING the wartime years, 1942 through 1945, the United States minted nickels with an alloy of copper (56%), silver (35%), and manganese (9%). Nickel was a critical war material and was entirely eliminated. The standard alloy of nickel (25%) and copper (75%) was resumed in 1946, and has remained unchanged to date.

On the whole total mintage figures for this series shows that in general this group is not unusually low-mintage (see table). However certain dates are low mintage and some of the series were not held in uncirculated condition in large quantities thereby increasing the market value of these coins today.

Apparently during the war few people were interested in holding uncirculated nickels. This has enhanced the value of the entire series. With their unusual composition of silver, a special holder was devised and "wartime sets" have been a popular item since.

A comparison of retail prices in June, 1963, with current retail prices shows an increase from approximately \$650 to \$1,100. These prices reflect considerable interest in the uncirculated specimens.

In recent weeks little apparent price increase in the uncirculated series has occurred. However the circulated wartime nickel has become increasingly more active in trading among dealers and collectors alike.

#### Nickel Set Worth \$37

Dealers are currently paying approximately \$37.00 for a set composed of a roll of each of the dates and mints in the series. These prices are paid for coins in poor to average condition. For those coins in better condition and extra fine condition even higher prices are being offered up to even three times the above total.

It is of even greater significance to observe that certain dealers are advertising to buy large quantities of silver nickels in "any condition," "culls included," and "mixed dates and mints." In general \$200 in face amount (a bag) will bring \$235 to \$237 or a premium of approximately 17½%.

Undoubtedly the primary demand for such unsorted miscellaneous silver nickels comes from sources which refine the silver content from these coins. The potential silver bullion available for secondary recovery from the 870 million nickels minted is estimated to be approximately 49 million ounces. This constitutes a sizeable stockpile of silver bullion with tremendous value based on the current price of \$1.293/ounce.

An analysis of the intrinsic metallic value in the wartime nickel in uncirculated condition is an interesting situation. The coin weighs 77.16 grains and contains:

Metal	Weight (Grains)	Metal Value	Value In One Coin
Silver	27.1 \$1	.293/oz.	\$ .07276
Copper	43.21	.30/lb.	.00185
Mangan	ese 6.94	.09/lb.	.00008

It is immediately apparent that

### Silver Nickels 1942-1945

Year	Number Minted	Percent of Total	Present Numismatic Value Roll
1942-P type II	57,900,600	6.656%	\$270.00
1942-S	32,900,000	3.782%	110.00
1943-P	271,165,000	31.171%	41.50
1943-D	15,294,000	1.758%	115.00
1943-S	104,060,000	11.962%	40.00
1944-P	119,150,000	13.697%	60.00
1944-D	32,309,000	3.714%	49.00
1944-S	21,640,000	2.488%	67.50
1945-P	119,408,100	13.726%	65.00
1945-D	OH 4 HO 000	4.271%	45.00
1945-S	58,939,000	6.775%	34.00

the worth of manganese is negligible in the coin. The total intrinsic value of metal in each coin is \$.07469.

#### Each Nickel Worth 71/2c

The intrinsic value per bag would then be placed at approximately \$298.76. This theoretical value is based on the uncirculated coin.

The numismatic value is of course considerably higher. The actual intrinsic value is less due to wear. Assuming 1% loss through wear and abrasion, the true intrinsic value for a bag of circulated specimens would likely approximate \$295.

Separation and refining cost has been estimated as 3 1/2c per ounce of material. The cost to treat one bag of 4,000 nickels would thus closely approach \$22.50. Ignoring the value of the other metals in the coins, the silver value obtained would be worth approximately \$292.22 to the refiner.

If the refinery paid \$237 per bag, and the cost of processing of \$22.50 per bag is added to this figure, the gross profit would be approximately \$32.72 per bag. Of course from this figure must be subtracted shipping and procurement costs.

It would therefore seem likely that excessive profit opportunity in this situation does not exist since at least one—and occasionally several—middle men are involved before the coins reach the smelter.

The ultimate destination of the bulk of the silver nickels purchased from various sources for silver content is Salt Lake City or Connecticut. Various purchasers of the silver nickels have indicated that the procurement and shipping costs involved in this secondary recovery are troublesome. Overhead costs are difficult to control and often make it unprofitable for the smaller operators, etc. to venture into the process.

As increased interest has been aroused in the series, the combined numismatic and intrinsic value aspects cause further shortage. Thereby sorting and selecting the silver nickels from circulation becomes more time consuming.

#### Millions Already Melted

Various sources have estime. It that approximately 12 to 15 million coins had been processed by Jan. 1964. The monthly rate apparently fluctuates rather widely but has been estimated to average approximately three million.

On e purchaser estimated to make the operation profitable he would require accumulation of at least 700 to 1,000 bags per week. Additionally, the increased overhead has reduced the average worth of silver in the nickel. The widely publicized two and a quarter cent premium over face amount is by no means all profit due to transportation, sorting, and refining costs.

One commercial metal refiner stated "Sales of wartime nickels from coin collectors has been erratic . . . slumped off two or three times in the past several months, but came back stronger each time. The rate of increase in sales is ap-

proximately 5-10 per cent each week."

This particular source started buying coins in October, 1963, which is indicative of the early phase of the upswing in activity. They further stated "Originally we felt this phase might last as much as 15 months. Now we feel any prediction is uncertain and the interest could last from nine months to two or three years."

Many conflicting statements are encountered to obtain accurate information regarding this situation. Much of the difficulty stems from uncertainty regarding what various individuals are actually acquiring and/or processing. It is a concensus most of the individuals feel the Mint has been overly concerned about possible exhaustion of the series in a very short time.

Most concerned feel that prior to reaching any point near this situation, expense will have prohibited further refining. Naturally, any increase in the price of silver will renew the process until once again operating costs narrow the profit margin.

#### U.S. Treasury Concerned

Recently the Treasury has been critical of the mounting activity in the silver nickel, in particular, as well as coin withdrawal in general. It does seem unlikely that the silver nickel will disappear in four months.

Considerable pressure continues to be exerted on silver bullion by both the Bureau of the Mint and the large commercial users of silver such as the military, the electronics industry, the photography field. Fantastic quantities of the metal are consumed each year by these users.

It would seem therefore at the present time we are in a transition phase with respect to the silver nickel situation. Recently some apparent effort has been made by the Treasury toward discouraging the refining of the coins because of aggravation of the existing "coin shortage" presently f a c i n g the country

Recent monetary developments such as the withdrawal of silver from backing the silver certificates has accentuated a rising interest in the supply and demand situation in the silver commodity market.

Rising interest in the silver dollar has focused the attention of many people on silver as a medium of exchange. Many individuals doubt the ability of the Treasury to continue indefinitely selling silver in the world market at a "pegged price" of \$1.293/ounce.

With such an imposing array of variables it is impossible to predict with any accuracy the ultimate outcome. At the present the trend would appear to be in favor of rising value in wartime nickels by the coin collector.

This assumption is warranted by both increased demand by those desirous of the coin for its silver content as well as those interested in its comparative numismatic value.

# Gold and Silver Report

At midweek small gains were recorded in silver prices on Comex. The June delivery closed at \$1.295 bid, more distant deliveries closed unchanged in light dealings.

Of interest is the newly started February, 1965, delivery, its range so for is \$1.3035 high to \$1.3025 low. Lead and zinc prices will be a r watching, current strength in these metals could influence silver prices.

London spot silver closed at 11134 pence per ounce forward silver at 11156 pence per ounce unchanged from the previous week.

Gold at fixing was equivalent to \$35.09 ½ per ounce. Platinum prices in New York remain in the limelight, futures are currently trading at \$100 per ounce or better. Average platinum prices for 1962 were \$83.50 per ounce.

# PACE E Numismatic Financial News Weekly

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# Coin Market Report

By George Justus, B. Max Mehl Co.

WE have the pleasure to report on the four day Los Angeles Coin Show which ended March 1. The attendance was in excess of 6,000—an indication of the tremendous interest in our hobby today.

Coins in uncirculated condition were selling extremely well. We were trying to purchase a quantity of v a r i o u s rolls but found the dealers' stocks were very low. Many dealers told us they sold everything in rolls the week before, at the Long Beach show.

Quite a number of 1950-D nickel rolls were sold on the convention floor. They were absorbed by the dealers as fast as they were offered. Prices paid ranged as high as \$720 per roll.

Silver dollars were so popular they were almost unobtainable. Common dates, however, were available.

The greatest activity centered around the proof sets. In spite of their high prices, increasing now from day to day, proof sets are moving extremely well both retail and wholesale.

A few rolls of 1949-S dimes were offered—and absorbed immediately—at a new high of \$625 per roll. Key dates of Washington quarters sold very well at top prices and the only weakness we noticed was still in the Lincoln cents and Jefferson nickels.

Although the dimes are not too active, we notice there is an increased demand for better rolls. This should be an indication the complete sets will be in demand at much higher prices before too long.

The major teletype circuits were rather quiet over the weekend due to the absence of most of the major dealers. They have returned, however, to their normal activities since Monday and action is increasing from hour to hour.

Dealers are returning to their desks, replenishing their stocks and filling the orders accumulating while they have been off to various conventions.

The Bureau of the Mint has announced the Philadelphia Mint will again accept order of one or two 1964 proof sets. Further, they decided to curtail orders of 100 or more previously received.

This apparently is being done in order to distribute the sets more evenly among the collectors and we urge you to get your order in immediately for not more than two sets per person.

The Kennedy half dollar should be released very shortly. We anticipate a very strong increase in both orders and prices of the Franklin half dollar series because of this.

It is our belief most of the Franklin halves are underpriced at present. Once the demand increases, some of these rolls will see substantial price advances.

We intended to give you a digest of the article printed in the Wall Street Journal regarding the shortage of coins. Unfortunately shortage of space does not permit us to do so at this time.

It is a known factor that a great many collectors — and among them many children—are saving all the coins coming into their possession, sorting into common dates and better coins.

We believe nobody can venture a guess how many coin tubes are sold daily in the United States. We know from our own experience we sell a great many every day to people who not only collect uncirculated, but circulated coins as well.

Everybody is looking for the better dates and if you take some of the more common dates in the 1940's, you will find most of them sell at quite a premium even in circulated condition,

Evidently the silver nickels in used condition are being bought up in large quantities and melted down for their silver content. According to our information, the silver nickels contain about seven cents in silver metal value.

The United States Mints at Philadelphia and Denver are unable to keep up with the increasing demand for mint coins. According to the Treasury, it would take about half a million dollars to build new facilities which would enable the Mint to turn out larger amounts than they do

This has not been appropriated so far, but should Congress do so, it would still take a number of years to get the necessary equipment designed and built.

Although the Kennedy half dollar will not be commemorative but just a new design, it is our belief that the demand of not only collectors, but of the general public, will far surpass the capacity of the Mint.

We have daily inquiries for bags, rolls and single coins of the Kennedy half dollars. Of course we are unable to fill these requests. It will be interesting to see, however, how fast the entire mintage of this coin will be absorbed by the public.

We will do our best to keep you informed on the supply and demand of this new coin.

The "Pace-Maker" . . .

# HANK BIECIUK OFFERS . . . MINT SEALED BU BAGS of DOLLARS For Only \$1030.00 PER \$1000.00 FACE OF BU SILVER DOLLARS

Bags are MINT SEALED and shipped express collect from Washington, D.C. area. Bags are shipped UNOPENED as received from our source. Prompt and GUARANTEED delivery at this low price! These will be gone shortly! Don't wait.

#### IMPORTANT NEWS FOR INVESTORS . . .

#### IF YOU INVEST IN COINS, YOU MUST READ THIS!

We offer to investors a new, streamlined program, that is tailored to your needs at the lowest possible cost. No matter what your objective is, putting the children thru college, long term capital gain, short term profits, etc., we can soundly advise you, purchase for you AND save you money! Here is how—

- 1. We will determine your objectives and plan a program to fulfill these objectives.
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We can handle from 15 to 25 more investment accounts only, in fairness to our present investors.

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Write us a letter outlining your objectives along with a check representing the amount of your investment. We will design a portfolio for you and upon approval from you, execute it. But Hurry . . . We only wish 15 to 25 more intelligent investors to complete our group.

# The Market Leader For 1964! **ROOSEVELT DIMES**

A greatly undervalued series that should prove to be the best buy for smart investors. This is the only complete set that can still be purchased for less than \$100. We maintain one of the largest (if not the largest!) stock of choice uncirculated rolls of Roosevelt Dimes in the country. Order

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	SELL		SELL
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1946-D	45.00	1954-P	17.00
1946-S	68.50	1954-D	17.00
1947-P	80.00	1954-S	50.00
1947-D	60.00	1955-P	99.00
1947-S	69.00	1955-D	70.00
1948-P	150.00	1955-S	65.00
1948-D	65.00	1956-P	15.00
1948-S	70.00	1956-D	9.50
1949-P	430.00	1957-P	9.50
1949-D	115.00	1957-D	9.50
1949-S	695.00	1958-P	39.00
1950-P	99.50	1958-D	10.00
1950-D	53.00	1959-P	10.00
1950-S	550.00	1959-D	10.00
1951-P	89.00	1960-P	11.00
1951-D	55.00	1960-D	8.00
1951-S	495.00	1961-P	14.50
1952-P	30.00	1961-D	6.50
	25.00	1962-P	10.00
1962-S	165.00	1962-D	6.50
1953-P	65.00	1963-P	6.00
1953-D	24.00	1963-D	6.00
	Choice BU sets	1946-1963	
	Mounted in deluxe	albums \$80.00	

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# Coin Market Average Developed

# Coin Average Begins as Dow Jones Index Breaks 800

In the midst of stern warnings issued by venerable national magazines against the speculative abuses of the coin markets and the unreasonable heights attained by certain numismatic issues, the Dow Jones stock average last week managed to quietly clear the 800 mark.

This event, long expected, went by unheralded. It had been widely accepted the stock average would clear this psychological hurdle—the 800 mark—without difficulty.

the 800 mark—without difficulty.

In selected quarters of Wall
Street, weak dissidence was noticeable, but never went far beyond a
mild word of caution. Certainly no
adjectives remindful of "unrealistic," "vertiginous" or "inflated"
appeared as only too often applied
to the coin field.

**Opinion Varies** 

Sentiment was generally optimistic as reflected in this amiable syllogism by Leslie Pollack, Reynolds & Co.: "In our opinion, the economy and the stock market are in gear on the upside, giving plenty of reason for optimism. A positive investment program is still indicated."

At center of the opinion spectrum Heinz H. Biel of Emanuel, Deetjen & Co., commented: "As there are few signs of excessive speculation, the market does not seem vulnerable to anything more serious than occasional setbacks and even these e reactions may largely be confined to individual stocks or stock groups which are temporarily out-of-favor or out-of-line with the rest of the market."

Cautioned Bradbury K. Thurlow, Winslow Cohu & Stetson: "It is still too early to tell whether this rally is the beginning of an important speculative revival or the dying gasp of an exhausted and frustrated optimism. We suspect the latter."

In essence however, it should be remembered at this juncture the Dow Jones average has staged a 50% advance since the inception of the up move, started mid-year 1962.

At the 800 level this average is now at more than twice its 1929 high of 381.17. Recent action in the rail and utility averages suggests a confirmation of the buoyant market action of the industrials, at least this would be the interpretation of a pure Dow theorist.

Coin Market Selective

The current dynamic upswing in coin prices did not start until mid-year 1963, certainly not all issues have advanced since then, by and large the coin market has been selective.

The same selectivity has certainly applied to the equities market. Many industry groups have not as yet staged any noticeable advance. Substantiating this observation is Kenneth Knapp, Pershing & Co. He said: "More interest may develop in cyclical shares that will benefit from the strong business tone."

It should be noticed in recent weeks that on an average day on the big board 45% of the issues traded advanced, 33% declined, and 22% closed unchanged. On that day the industrials closed up \$2.61, rails up \$1.29, and utilities up 34c. Also that day witnessed 75 new highs and nine new lows for the year.

These figures suggest strongly the brilliant performance staged by the averages does not completely reflect the true pulse of the mar-

Dow Jones Criticism

Critics of the Dow Jones averages as valid stock market measuring devices cite the following reasons:

(1) The Dow Jones average do not include a large enough sample of stocks to be statistically representative

(2) The use of American Tel. & Tel. in the industrial average is questioned: this issue presents all the characteristics of a ultilities

company

(3) Only issues of top quality have been used, i.e. "blue chips" or high grade and high priced stocks. This again is non-representative.

(4) The averages are too much affected by stock splits or other forms of dilution, hence the use of the constant devisors.

(5) Statistically speaking averages are characterised by their

lack of weighting.

This means the higher the stock is priced, the more weight it will carry in the average regardless of its importance or perhaps low number of shares outstanding.

The fact remains we have lived with the Dow Jones averages for some sixty years. Intricate market forecasting systems have been devised around their existence.

They have proven to be useful. Modern trends in market measurement are leaning towards the use of stock indexes. They have the advantages of being statistically more reliable, truly representative and ideally weighted.

In spite of these qualities, often considered too esoterical by many traders, these indexes as yet have failed to gain the widespread attention they deserve.

Coin Index Developed

Market measuring devices in the numismatic field as yet are scarce. Before the advent of teletype trading there was no scientific way to design averages or andexes.

The road is now paved for development in this direction. Presently PACE caries an entire section of market data, charts and averages in the form of a market laboratory. In all, some 1,500 statistics are presented weekly.

Based on a one year teletype price compilation, a serious price advance in all issues becomes immediately apparent.

This advance has been highly selective, as in the case of the

stock averages. Undoubtedly certain individual coins sharply influenced the entire series. Steep bag lot prices for relatively unweathered issues have fired the imagination of the public, caused concern in official quarters, and prompted sometimes virulent articles in business magazines.

It should be stated emphatically: overpromoted coins and speculative coins do not constitute the bulk of the numismatic market. They can hardly be construed as being representative of the whole.

No Coin Market Leaders
So-called market leaders — unfortunately a few coins are referred to in this fashion—have yet to demonstrate the qualities of leadership, speculative fever and "flag pole" type price moves should not be confused with blue chip quality.

The strength in the stock market as witnessed recently is undeniable. The measurement of this advance lacks perhaps certain features of statistical quality. What's more one can question the validity of this advance.

Nonetheless, these academic objections remain conjectural until proven otherwise. One could thus hardly justify the indictment of the current bull market in stocks.

Similarly the current advance in coin prices should be studied on an individual plan, virtually each issue has to stand on its own merits. Individual cases of speculative fever, overpromotion of selected issues do not constitute sufficient grounds for indictment of the system as a whole.

The question "How high is too high?" thus becomes entirely academic. We can perhaps find the answer in a comment made in recent days by Sidney Lurie, Josephtal & Co. when referring to the stock market:

"We've been free of psychological irritants for so long that new vexations are almost inevitable..."

# Where Did Silver Go?

that they might choose, at least for "Lest

part of their funds.

"The U.S. Treasury's supply of silver bullion is large, about \$2 billion, but it is decreasing rapidly(at the rate of nearly 10 percent a year in recent months), and the hoard-

ing probably will continue.

"We believe that the Treasury will be forced to discontinue silver coinage or greatly reduce the silver content of coins within a few years. (A United Press release recently quoted Miss Adams, Director of the U.S. Mint, as offering, during a recent speech in Nevada, "eight to five odds" that Congress would not approve renewed minting of silver dollars.)

"In that event, silver coins in excellent condition of all denominations probably will sell at increasing premiums. (In recent weeks a bank in Greenfield, Massachusetts, offered one dollar of the new paper currency for 98 cents in coins.)

least for least

ers are asking for certain issues.)

'However, initiating a comprehensive silver coin collection for youngsters who will be going to college in 10 to 15 years might prove to be a wiser use of the funds than almost any other investment available today. Moreover, in the remote (we hope) possibility that the U.S. paper currency goes the way of the French franc or, even worse, becomes nearly worthless as did the German mark on two occasions in the present century, those who have an ample supply of silver coins almost certainly will find them more acceptable for the necessities of life (even in black

markets) than baskets full of depreciating paper currency.

"Until some administration finally finds the courage to stop inflating the purchasing media and deflate (either suddenly or gradually), there can be no assurance that the paper dollar will not continue to lose its buying power as have all such nonredeemable currencies in the history of the world to date."

This very excellent resume displays considerable insight typical of the American Institute. It is surprising that they arrived at substantially the same general conclusions as we but from a totally different point of reference.

Undoubtedly other independent observers have similar thoughts with the same concensus. We seriously question the validity of any explanation for the exit of 4.1 million silver dollars from the Treasury in the past two months. This is based solely on the premise that coin dealers are promoting these coins and hoarding them to create a scarcity.

It is clearly evident to experi-

enced coin - wise individuals that public demand for silver dollars is great and shows no sign of diminishing. Artificial scarcity is extremely difficult if not virtually impossible to create in any market, regardless of the commodity involved. Likewise, greatly increased demand based on natural economic forces is virtually impossible to camouflage.

We conclude that in all probability the Treasury supply of silver dollars will ultimately be entirely exhausted unless some regulation or ruling to the contrary appears. Public reaction to such an occurrence makes this possibility very unlikely. After this process is completed future changes in our silver coinage will be the subject of considerable attention from both those at home and abroad.

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# omments On Coin Investing

By Jules Steinman

WE have just returned from W the Los Angeles coin show and as usual it was most suc-cessful. Silver dollars and proof sets were the hottest items on

the convention floor.

A new high was recorded at the auction: an 1895 silver dollar went for \$3,850 with the opening bid \$3,350. The 1894 proof dollar

sold at \$600 Silver dollars held the limelight with the 1889-CC bringing top dollar at \$750; 1899-P silver dollars traded from dealer to dealer at \$650 bid and \$675 ask with few offered for sale at this price.

All rare and scarce dollars were in great demand. Sets of Peace dollars sold for \$500 wholesale. Carson City dollars were hard to come by in complete sets at \$1,300. The asking

price was \$1,400 and over. This market seems to be getting ready for a major advance

Silver dollars in bag lotseven common dates-were very scarce in any quantity with no offers to sell in bag quantities. It looks like the flow of dollars in bags has finally stopped.

The 1899-P silver dollar was the most sought after roll on the convention floor. With a mintage of 300,000 it could very well be equal to the 1950-D nickel per-

One thing is certain. If the interest in silver dollars contin-ues, watch out. The 1899-P could be selling for \$50 per coin in the near future. (No prediction, just one man's opinion.)

There was heavy trading on proof sets, especially 1957, 1961, 1962 and 1963.

The 1957 sets traded from dealer to dealer at \$7. The 1961 and 1962 sets were bid at \$4.25 and \$4.15 respectively on light offerings.

The 1963 sets were still around the \$6 figure. If the 1963 proof set continues at its present price, then an increase is certain for the 1961 and 1962 sets; they seem too cheap in comparison to the 1963 sets.

The heavy demand for 1964 proof sets—which we feel will be distributed in late March is creating more demand for all proof sets. If the demand continues we can look for the earlier proof sets to take a sharp

The 1950-D nickel also came into the limelight. Rolls traded at \$700, with a few sold at \$700; ask price was \$750. Even at this price, this roll can be a good investment.

The Los Angeles show was a most successful convention. Col-

lector turnout was tremendous. As far as I could see, the collectors were there to spend their money, and they did! Most dealers I spoke to were very pleased with the amount coins sold and the prices paid for all series.

In last week's column I covered the 1950-D nickel and the 1960-P small date cent as bar-ometers in the coin market. These coins can be considered market leaders.

At this point it looks like we may see a gradual rise in all earlier rolls and roll sets, es-pecially the Roosevelt dime series which have been dormant

There are not too many of these around as one might think. It is still the only single set under \$100 and all indica-tions point to a gradual rise in this series.

The lack of interest in the Franklin halves was noteworthy. It could very well be the great demand of the popular dollar series and proof sets has pushed the Franklin half dollar in the background.

In my opinion the Franklin half dollar has hit its peak for the time being. I cannot see the Franklin halves out pricing the Jefferson nickel set. Perhaps, it has lost some of its glamour. But we will know a great deal more when the Kennedy half dollars are released.

It is my guess Kennedy halves will bring good prices at the opening; however, I would not suggest paying any fancy prices for them. If you want one for your collection, fine. But I would not recommend them as an investment especially with an investment, especially with an anticipated mintage of 90 million!

# WE ARE MOVING

FRIENDLY COMMENT

Yes, folks we are moving into a new building. We will have one of the largest, most modern, well-equipped and stocked stores in this part of the country. Our coin stock is well diversified and we will also handle a large stock of coin supplies, books

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#### TYPE COINS

THREE-CENT	Liberty Seated Dimes		Half Dollars (Cont.)
SILVER	1838-O G\$29.50	1911-S BU\$18.00	1874 WA, BU\$135.00
	F 57.50	1913 BU Gem 12.50	BARBER HALVES
1854 AU 18.50	1840 BU 25.00	1914-D Unc 12.50	1892-S VG-F 27.00
1855 VF-XF 40.00	1842-O XF 20.00	1916 BU Gem 12.50	1894-O Choice AU 40.00
1856 Unc 40.00	1844 AG 12.00	1916-S BU Gem. 13.50	1895-O BU 75.00
1857 F 10.00	1853-O VF 10.00	PIECES	1896-S VG-F 35.00
1858 XF 18.50	1854-O VF 9.00	1875 BU Gem 100.00	1898-S AU 37.50
1859 VF 12.50	1856-S VG 37.50	1875-CC BU	1899-S AU 37.50
1860 AU 17.50	1857-O BU 20.00	Gem120.00	Unc 77.50
Unc 25.00	1858-S VF-XF Scarce 95.00	1875-S BU Gem. 75.00	1901-S VF-XF 85.00
1862 BU 25.00		1876 Gem Proof 160.00	1901-O Unc200.00
LIBERTY NICKELS	1859 Unc 15.00	1877 Proof Wanted	1906-D AU 15.00
1883 WC BU 20.00	1859-O Unc 35.00	1878 Proof Wanted	1913 G-VG 14.00
1884 BU 25.00	1860-S XF 40.00	QUARTERS	1914 VG 22.00
1884 Gem Proof . 50.00	1874 VF 28.00 1876-CC BU 13.50	1853-O A&R. VG 7.00	1915-D AU 15.00
1885 Gem Proof .325.00	1884-S F 13.00	1855-S VG+ 38.50	1915-S BU 70.00
1886 Choice AU 68.50	1886-S Unc 37.50	1891 VF 6.00	TRADE DOLLARS
1886 Br Proof120.00	1890-S AU 9.00	1892 Unc 15.00	1842 BU 50.00
1895 BU Gem 28.00	1891-S AU 9.75	1911-D Unc 37.50	1873-CC XF 50.00
1895 Br Proof 50.00	1891-O AU 15.50	1916 BU Gem 35.00	1874-S BU 38.50
1909 Br Proof 35.00		HALF DOLLARS	1874-CC XF 37.50
1912-S F 40.00	BARBER DIMES	1812 VF 10.00	1875-S BU 27.50
1912-S VF 55.00	1895 AG 10.00	1832 LL, Choice	
HALF DIMES	1897 BU Gem 13.00	AU 20.00	1876-S BU 32.50
1837 NS	1898 BU 12.00	1834 LD, LL, Unc 35.00	1876-CC BU 75.00
Unc. Nice135.00	1902 BU 10.00		
1841 BU 20.00	1905-S BU Gem . 18.00	1837 XF 35.00	1877-S AU 18.50
1842 BU 19.00	1909 BU 10.00	1839-O XF-AU100.00	1877-CC VF 52.50
1871-S Unc 60.00	1911 BU 11.00	1858-S XF 24.50	1878-S BU 27.50
	CILVER		

#### CII VED DOLLADO

SIL VER L	OLLAKS	
1884-O BU\$ 2.25	1891-O BU\$ 6.00	1898-O BU\$ 4.00
1884-CC VF 20.00	1892-S XF 14.00	1899 XF \$14.50.
1885 BU 2.00	Nice AU 50.00	BU 32.50
1885-O BU 2.25	1892-O BU 12.50	1899-S BU 35.00
1885-CC BU 72.50	1892-CC BU 45.00	1899-O BU 2.25
1886 BU 2.00	1893 XF \$10.00 BU 55.00	
1886-S XF 10.00	1893-O BU 80.00	1900-S XF \$5.50,
1887 BU 2.00	1894 F 22.50	BU 22.50
	1894-O BU 14.00	1900-O BU 2.25
	1895-O BU 90.00	1901 BU 29.00
1888 BU 2.25	1896 BU 3.25	1901-S BU 28.50
	1896-S XF \$10.00	1901-O BU 2.50
	BU115.50	1902 BU 5.50
	1896-O BU 11.00	1902-S F 8.00
	1897 BU 8.50	1902-O BU 2.50
	1897-S BU 10.50	1903 BU 7.00
1890 BU 3.25		
1890-O BU 4.00		
		1921-D BU 3.00
1891-S 11.75	1898-S BU 30.50	1921-S BU 7.00
	1884-O BU \$ 2.25 1884-CC VF 20.00 1885 BU 2.00 1885-O BU 2.25 1885-CC BU 72.50 1886 BU 2.00 1886-S XF 10.00 1887 BU 2.00 1887-S VF \$5.75, XF 7.50 BU 18.00 1888 BU 2.25 1888-S BU 32.50 1880-O BU 5.00 1889-S F\$15.00,XF 20.00 BU 45.00 1889-CC F-VF 57.50 1890-O BU 3.25 1890-O BU 3.25 1890-O BU 4.00 1890-CC BU 4.00	1885 BU     2.00     Nice AU     50.00       1885-O BU     2.25     1892-O BU     12.50       1885-CC BU     72.50     1892-CC BU     45.00       1886 BU     2.00     1893 XF \$10.00 BU     50.00       1886 S XF     10.00     1893-O BU     80.00       1887 BU     2.00     1894 F     22.50       1887-S VF \$5.75, XF 7.50     1894-O BU     14.00       BU     18.00     1895-O BU     90.00       1888 BU     2.25     1896 BU     3.25       1880-O BU     5.00     BU     115.50       1889 BU     2.00     1896-O BU     11.00       1889-S F\$15.00,XF     20.00     1897 BU     8.50       BU     45.00     1897-S BU     10.50       1889-O BU     5.00     1897-O BU     10.50       1889-CC F-VF     57.50     1898 BU     5.00       1890-O BU     4.00     AU     15.00       1890-O BU     4.00     AU     15.00       1890-CC BU     18.50     BU     30.00

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1922-D BU 4.00	1924-S BU 30.00	1927 BU 35.00	1934-D BU 25.00
1922-P BU 1.85	1925 BU 2.00	1927-D BU 17.50	1934-S BU Wtd.
1923-P BU 1.75	1925-S BU 15.00	1927-S BU 27.50	1935 BU 18.50
1923-D BU 8.00	1926 BU 11.75	1928 BU 95.00	1935-S BU 26.75
1923-S BU 4.75	1926-D BU 11.50	1928-S BU 22.00	

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# PACE Coin Investment News

# Haylings' Coin Investment Book Issued

One of the few books avail-One of the few books available on coin investing has just been released. "The Profit March of Your Coin Investment 1935—1971" was published this week by Payne Publishing Company, Gardena, Calif.

Written by coin investment expert George W. Haylings, the 207-page book covers numis to 1963: rolls of cents through

to 1963; rolls of cents through half dollars in uncirculated con-dition and proof sets, 1936 to

Price projections are made on these coins for future per-iods, 1966-67 and 1970-71.

Outstanding feature of the book is the price histories—one-eighth of the book is devoted to price charts on the 413 coin is sues discussed in the hard cover investment book.

Prices are given for each coin issue by year with a percentage summary each three years.

Author George W. Haylings Author George W. Haylings has written two previous books on coin investing, both with the theme "profit march." A predecessor to the present volume was "The Profit March of Your Coins from 1935 to 1968," published in 1961.

Minor coins were covered in "The Profit March of the Bufalos and Indians from 1935 to 1970." He is also the authors. 1970." He is also the author of "Hidden Dollars" and "Vacations Unlimited."

Haylings has written 12 books on American Enterprise since

1946 and is one of the first to write on rare coins as an in-

One feature in the new book, useful to both beginning and sophisticated investor alike, is the comments on roll and proof set issues for the 1935 to 1963 period. These comments, found in the price prediction chart, describe the "personality" of each issue.

For example, the 1939-S cent is described:

is described:

"Used to be a sleeper — now awakening. Could be blue chip. Averaged 176% for last two periods: 20 times 1954 price so it is still somewhat underpriced. 12th place on the 'Top' list.''

Key coin rolls, arranged in order of their appreciation, are shown in a group of tables in the appendix. "Top eighteen key cent rolls" describes, for example, the best cent rolls with their number minted. their number minted.

Semi - key rolls are included also, as are three tables on sin-gle rare coins in Lincoln cents, Buffalo nickels, and Indian head

In introducing coin investing to the reader, author Haylings points out uncirculated coins are the most unusual invest-ment of the century.

"The investment possibilities," he says, "in collecting and accumulating uncirculated coins are unmatched in any other investment field today...
"It's the kind of investment that all enterpreneurs dream

about, wherein the value of the commodity actually increases waite it is lying on the shelf or

in the safe deposit box."

The procedure of buying and selling are explained in detail in separate chapters devoted to each of these. The Mint procedure and attitude of government of fisials, important in how ment officials, important in how they affect the coin investor, is mentioned in one chapter.

The aspects of taxes, storage and preservation, reference helps, and diversifying are each

discussed in detail.

The element of time in coin investing is paramount. In this respect, author Haylings devotes ample discussion to such subjects as; the past—what coin investments have done in the past, the future—what coin investments will do in the future.

Reasons why coins advance in appreciation are discussed in one chapter. Some noteworthy explanations are given: new money from large investors, the increasing number of collectors, the limited supply of coins, the allure of coins to collectors, etc.

etc.
The book is written in non-technical language; it is easily understood. Since the coin investment field lacks an existing literature of its own, it is pleas-ing to see the development of a handful of books to supply this

meed.
Mr. Haylings has been investing in coins since 1954. Since that time his studious investment policies have allowed him to retire from his business to devote full time to his coin "securities."

He was the first member of

he now sizeable Oceanside-Carlsbad Coin Club and has

Carlsbad Coin Club and has been a member of the American Numismatic Association for the past ten years.

"The Profit March of Your Coin Investment" is available from Payne Publishing Company, 13725 South Normandie Ave., Gardena, Calif.

Price of the book is \$3.95.

Effective immediately, the U.S. Mint will reaccept orders for 1964 proof sets. This privilege is limited to one or two sets per person. The announcement was released February 24 by the office of the Director of the Mint, Washington, D.C.

This decision, following the earliest cut-off date on record, January 11, 1964, is apparently prompted by the desire of the Bureau of the Mint to fill orders of the small collector.

ders of the small collector.

In order to achieve this goal
the large 100 set orders will be cut. Another underlying reason is the desirability of assuring a wide distribution of the new Kennedy half dollar in proof condition contained in each set.

Orders for the proof set can

be forwarded to the attention of the Superintendent, United States Mint, 16th and Spring Garden Streets, Philadelphia 30, Pennsylvania.

The price is \$2.10 per set payable solely by U.S. postal money order, certified or cashier's

Interest in Canadian numismatic investing has grown by leaps and bounds since installation of ANE facilities by two Montreal dealers, the National Coin Exchange Register at 4512 Papineau Avenue and the West-more Stamp & Coin Co. at 298 St. Catherine S & W.

The presence of electronic

units in Canada has encouraged individual who will always be tremendously both collectors and investors, wrote Irving and actions of the same nature. Norman Bernstein of the Nation-

al Exchange.
"We are believed to be the only coin company in Canada at the present time to have in at the present time to have in operation three teletype circuits—U.S. controlled ANE and USCE, and the Cantel, which is a Canadian - controlled exchange," they said.

"A client may sell or purchase practically any amount of numismatic material within minutes at up-to-the-minute

minutes at up-to-the-minute market prices, and in this manner confidence is gained by the

"Our operation has been growing successfully for the past several years and since the installation of our teletype facilities, the interest in the

facilities, the interest in the Canadian numismatic material has grown by leaps and bounds. "We feel that the Canadian market is in its infancy and anyone taking an interest in this growing industry at the present time may look forward to a very interesting and well rewarding future."

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## Coin Trading Similar To Community Market

With the advent of coin trading on teletype, the numismatic market has literally "gone pub-Speculative participation has become very appartent as several teletype exchanges came into existence

These include: American Numismatics Exchange, Houston; United States Coin Exchange, Detroit; Professional Numismatic Guild, New Orleans; Pacific Coast Teletape Corp., Gardena, Calif.; and the recently organized Canadian teletype

Extensive price quotation coverage has been undertaken by these exchanges or their parent companies in the form of newsletters and other publications. Their efforts to keep the coin investment community well informed have been well rewarded by substantial increases

The immediate future of the coin business and its specula-tive participation could well be influenced by recently proposed legislation.

Commodity trading - which the coin market closely resembles — was effected by President Johnson's Jan. 31 farm message. The President requested: "Authority to control margins in commodity futures markets and power to



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Try me and let me send you a Choice Quality Selection of coin investments for \$500.00, \$1000.00 or even \$10,000.00.

Danny B. Crabb

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enjoin persons and concerns from engaging in abusive trading practices.

Currently the government must prove that price manipulations have occured before federal agents can act. In the face of the Tony de Angelis salad oil scandal this action by the chief executive was almost unavoid-

repercussions could be multiple. For one, an increase in minimum margin requirements on futures transactions is probable. This increase could at the outset only apply to C.E.A. or regulated commodities, mainly grains, but it would virtually force the small speculators out of the markets.

This move could clear the air considerably, however, when one stops to consider that it is possible to open a commodity account with as little as \$500. In terms of trading units this represents a move of 10 cents a bushel; this amount is also the daily trading limit on certain grains. The trading limit

is 10 cents up or down from the previous day's closing price.

In effect the speculator could, in the case of an extreme market move against him, find he not only had lost his margin but still owed the brokerage firm \$500. Many a margin clerk on Wall Street could testify that this is not unusual.

A number of brokerage firms have attempted to reduce this risk to their client and themselves by requiring a minimum of \$1,000 or more to open a commodity account.

The implications of the Presidential move are multiple in terms of the Securities and Commodities industry, but one interesting speculation arises: where is the one to five thousand bushel grain specula-

tor going to take his money?
It is unquestionable that telethis unquestionable that tele-type trading has opened a new era in the annals of numis-matics; with today's available facilities, volume of trading in coins could be substantially in-creased. No doubt larger public participation could stabilize participation could stabilize coin prices. If misused however, unjustifiable price moves could be witnessed to the detri-ment of the entire coin indus-

There is an unquestionable need for better and more organized coin trading on a formal basis. Circuit trading is the immediate answer; a cen-tral market place or organized exchange while still as yet un-realized could materialize sooner than many might expect.

The principles of trading remain the same, only the commodity changes. The coin dealer uses the market place as a source of supply and as a hedge against adverse price fluctua-tions in order to insure himself of a normal business profit. The speculator assumes the dealer's risk in the hope for a greater return, and the investor attempts to achieve his goal for

# Letters & editor

Thank you kindly for the free copy of PACE. It would be better named the "Hoarder."

As to collecting coins that have ''intrinsic'' value I remember 1933 all too well. Then it was illegal to own over \$100 in gold and the same Packards and other expensive cars that had taken the money out of the bank were busy hauling it back.

I do not know what infection has gotten into coin collecting but it is bad. I expect to see it go like chain letters or the go like cham Florida land boom. Robert C. Brooks

Glen Mills, Pa.

Dear Dick:

I enclose my check for a year's subscription simply as a means of encouraging what you are trying to do with PACE. You have a difficult task

ahead.

I have confidence that you will succeed only because I have confidence in you as an editor and publisher in a field with which you are thoroughly fa-

If you fail I believe it will

security.

Investing, speculating, hedging, arbitrating, brokering — the rules of the game do not vary, the actors do not change; only the name of the commodity changes. Currency, stocks, bonds, metals, grains! . . . why

be becasue the forces which, in effect, you seek to control are, by their very nature, impos-sible of control.

I have one suggestion which you may already have considered: that every advertiser be required to quote a buying as well as a selling price, and indicate when he is not in the market to buy market to buy.

John M. Willem

Manhasset, L.I., N.Y.

The first few issues of "Pace" indicate a false similarity between coin investing and the stock market. Actually, the only thing they have in common are teletype systems and, more re-cently, S.E.C. supervision. First of all: When a person

buys stock, he purchases a part of a company. His investment does not depend upon supply

and demand alone. In a sense, he is betting on the company's ability to prosper. If it does, this action alone provides a very logical reason for increased demand. But, in themselves, coins do nothing.

Secondly: Stocks pay dividends. A man receives a regular income from his investment. If a man is a professional investor, he usually derives all of his living expenses from dividends, and so, cannot be forced into selling because they do nothing however coins

they do nothing, however, coins can't very well pay anything.

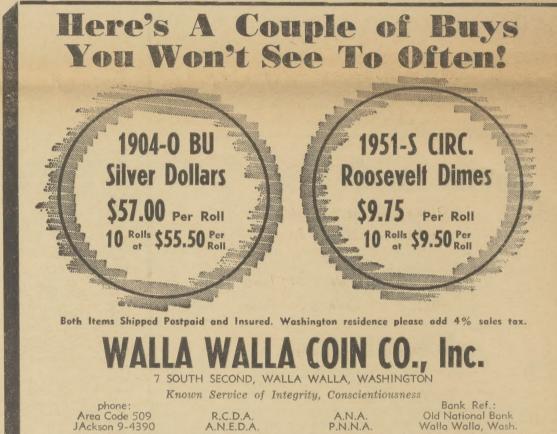
Thirdly: Every major stock exchange in the world has strict standards that must be met by any stock before the exchange will quote. Most exchanges require unanimous, or at least majority approval by at least majority approval by the exchange board. What sort of approval is required for a

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roll to be sold on a teletype system? None!

Of these three basic differences between the coin market and the stock market, only the last one can be altered. Even when disguised with a tube or

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mint sack, coins are still pri-marily art objects and for market stability, must be dealt in as such.

Here in Europe, people invest here in Europe, people invest in coins just as much as they do in the States. The only dif-ference is the European inves-tor uses the same methods to invest in coins as he applies to paintings, sculpture, and other forms of fine art. He uses an auction house instead of a teleauction house instead of a tele-

Nick Parker London, England

Dear Mr. Johnson:

I wish to extend congratulations and best wishes to you on your new venture, PACE. You your new venture, PACE. You have in the past few months made more progress in the field of numismatic publications, and I know as you do that this is the thing that is going to aid in creating the greatest interest, in the numismatic field for some time to come.

I have read your pilot edition of PACE and I feel that it is a numismatic masterpiece. The

a numismatic masterpiece. The American public has long been in need of a periodical that gives the basic, up-to-date informa-tion, so vital to a coin investor, and PACE is certainly it.

Again congratulations on behalf of Von's Hobbies.
G. W. Von Brandt
Napa, Calif.

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tion check. I found the pilot issue, Jan. 17, 1964; use the check to send me all the issues thereafter, so that I don't miss

This little paper is only sixteen pages, but I LIKE it. So far I give my wholehearted endorsement to it.

This paper will be a success

1. Continue to listen to the subscriber and write about what he likes to read.

2. Keep it small so that a collector can read it in a week, instead of getting ambitious and adding a hundred pages of medals like the Coin World.

3. Answer the subscriber's mail now and then.

And finally, continue to show the graphs, (page 13, Jan. 17th issue) and the accurate price listings of all the important denominations every week

Follow these rules and you

can't miss.

Jim Haynes Hollywood, Calif.

Dear Sir:

I received your package along with my free copy of "PACE." Thanks, but at the present time I am not interested in this publication, I have worked on and completed an investment program for myself and it is very adequate for my needs. Tommy White

Winston Salem, N.C.



# Investments tomorrow

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1917-S TY.2, V.F 15.00	1958-D UNC. 1.00 1959 UNC. 1.00	1899-O Good 4.00 1900-S Good 2.00
1917-D TY.2, A.U 30.00	1959-D UNC	1901-O V.G 2.00
1918-S V.F. 12.00 1918-D V.F. 12.00	1960 UNC	1902-O Good 1.00
1919-D V.G 20.00	1960-D UNC	1902-O Fine 3.00 1903-S Good 12.00
1920 Fine 3.00	1961-D UNC	1903-O Fine 5.00
1920 1923 1924 VG, Ea. 1.50	1962 UNC	1903-O V.F 8.00 1904 Good 1.00
1924-S VF 25.00, X.F 30.00	1962-D UNC	1904-S Good 12.00
1925 V.G. 1.00 1926-S Good 1.00, V.G. 1.50	1963 UNC	1905-S Good 1.00
1926-S A.U 60.00	1963-D UNC	1905-O Fine 5.00 1906 V.G 50

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# Coin Investment **Questions Answered**

Dear Sir:

I bought the following Lincoln cents about ten months ago: 1909-S Very Fine; 1924-D Very Good, and 1931-S Extra Fine. Prices \$44, \$13.50, and \$62.50, respectively. Would you suggest disposing of them for something more productive, or do you consider them worth holding for long-term appreciation?

—Jack Slobin, West New York, New Jersey

Dear Mr. Slobin:

Assuming that the current prices of these key coins are not overinflated, I suggest that you hold them for long-term appreciation. As more and more collectors start the fascinating hobby of numismatics, the key coins will become increasingly difficult to find and/or buy—especially the higher grade material such as yours.

There is a remote possibility

There is a remote possibility that collectors eventually will adopt the philosophy of a West Virginia collector, who recently told me: "Key coins have gone so high that I just plain don't feel like buying them to get all my little holes filled." However, most collectors will

not be content until their sets are complete

Thus, should you decide to keep your holdings, I do not think you will regret it five years from now.

Do you think dealers' asking prices of one dollar per roll for current-date uncirculated rolls is too high?-FKD, Columbus,

Dear FKD:

No. Especially when you consider that one Detroit collector cannot even get them from banks in which he owns stock. When he asked for rolls, officers of the bank told him: "We haven't any. We have a standing order with the Federal Reserve for all they'll send us, but they send us none.

Apparently, you cannot get them from your banking contacts either, since you are checking dealers' prices. Five years from now it will be evident that the one-dollar-per-roll price was a real bargain, barring unforeseen circumstances

Dear Sir:

In Chapter three of your fine book there is a list of key coins showing good buying prices. For instance

Good Buying Prices Date 1954 1962 1970 1963 Nickel .05 .30 .55 6.50

Increase per year 60% Please tell me why the 1970 is listed before the 1963 quote, and why the 1970 quote is listed at 55c when the 1963 quote is \$6.50. — Dr. L. M. Thomas, Instructor of Numismatics, Ashland College, Ashland, Ohio.

Dear Dr. Thomas:

The 1970 quote is a projected figure, based on the price movement of the 1950-D nickel from 1954 to 1962. Thus, theoretically, on the basis of its past eight year history, the 1950-D nickel in good condition would be

worth 55c in 1970 (eight years later).

I added the 1963 buying price to show my readers how rapidly the coin jumped in price within one year and to dramatically prove the folly of trying to predict a coin's future upon the basis of its past history.

Also, when you compare the 1963 and 1962 buying quotes, you will note that investors who had enough foresight to purchase key coins in 1962 have already doubled their money. This proves two things: that you can seldom go wrong investing in key coins, unless their prices are overinflated; and that coin investments yield higher gains than most other types of com-

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This amazing work will startle you with its SIMPLE yet LOGICAL explanation of how the coin market works from the INSIDE OUT. FORE-CASTER subscribers will be the BEST INFORMED investors in the coin market, no doubt through their KNOWLEDGE they will . . . "LEAD THE PROFIT PARADE in 1964." SUBSCRIBE TODAY, you cannot afford to miss a single issue!

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Here are SOME of the subjects that will be thoseworkly expected.

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have been fully RESEARCHED and we challenge and welcome constructive
criticism from any numismatic pundits. These are not IDLE DREAMS but
actual TESTED laws that govern TELETYPE TRADING.

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*CAN THE COIN MARKET BE
BEATEN?

*HOW TO READ TELETYPE
CORRECTLY

*WHEN TELETYPE GIVES FINAL
SIGNALS

*HOW TO TELL COINS IN STRONGEST POSITIONS

*HOW TO TEADING

*HOW TO TRADING

*METHODS OF TRADING
CHARTS AND THEIR USE

*SEVEN ZONES OF ACTIVITY

*HABITS OF COINS

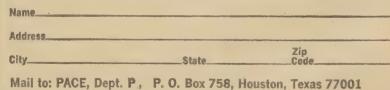
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# FR VARKET PACE

#### Space City Averages FOR THE WEEK ENDING MARCH 5, 1964

#### LINCOLN CENTS

THIS WEEK\$	1,605.00
LAST WEEK	1,622.00
CHANGE—DOWN	17.00
LAST MONTH	
LAST YEAR	950.00
1964 HIGH	1,690.25
1964 LOW	1.605.00

JEFFERSON NICKELS

THIS WEEK	\$2,562.00
LAST WEEK	2,554.00
CHANGE—UP	8.00
LAST MONTH	2,543.00
LAST YEAR	
1964 HIGH	
1964 LOW	2,543.00

#### **ROOSEVELT DIMES**

THIS WEEK\$	640.50
LAST WEEK	638.50
CHANGE—UP	2.00
LAST MONTH	646.70
LAST YEAR	235.00
1964 HIGH	696.70
1964 LOW	630.00

#### **WASHINGTON QUARTERS**

THIS WEEK\$	669.50
LAST WEEK	676.00
CHANGE—DOWN	6.50
LAST MONTH	692.25
LAST YEAR	315.00
1964 HIGH	776.00
1964 LOW	669.50

#### FRANKLIN HALF DOLLARS

LAST WEEK 1,894.50
CHANGE—DOWN 7.00
LAST MONTH 1,816.74
LAST YEAR 527.00
1964 HIGH 1,896.00
1964 LOW 1,816.74

#### MORGAN DOLLARS

THIS	WEE	K	0 0 0	 	, (	\$2,691.00
LAST	WEE	ζ.		 	;	2,737.50
						46.50
LAST	MON	TH		 		2,710.00
LAST	YEA	R .		 		1,623.00
						2,760.00
1964	LOW			 		2,500.00

### **Space City Averages:**

#### How They Are Obtained

With close to 1,500 separate statistics appearing each week in PACE, a need exists to express this information in graphic form for busy readers.

We are currently charting eight different coin series each week as you see below. These charts are based on Space City Averages, an arbitrarily chosen group of rolls which we feel are representative of the total for

To be included in the Space City Averages rolls are chosen on the basis of three factors: (1) their trading is constant, (2) they are widely held, and (3) they are indicative of the

It is obvious infrequently traded items, closely held items, and ex-tremes in the series would not serve this purpose.

Each week the statistical staff of PACE prepares these averages from the information obtained on The American Numismatics Exchange transactions.

The amount expressed in the Space City averages is the total market bid prices for the rolls included in the averages. This is a dollar figure and is compared with previous week, month, and year figures for analysis.

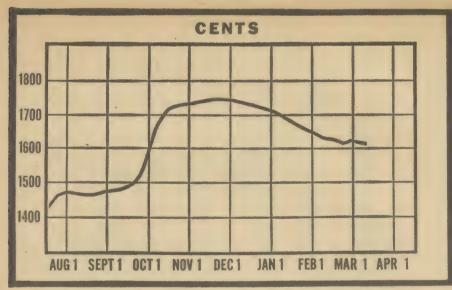
The high and low for 1964 is also

#### PEACE DOLLARS

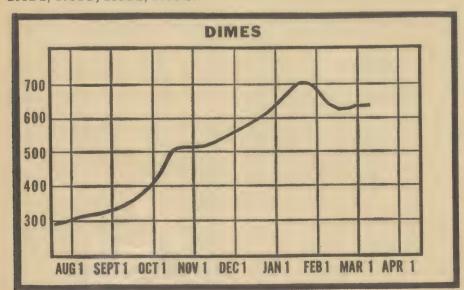
THIS	WEE	Κ.	 		\$1,100.00
LAST	WEEF	ζ.,		 	1,100.00
NO C	HANG	E.		 	-0-
LAST	MON'	TH		 	1,135.00
LAST	YEAF	₹.,		 	809.00
1964	HIGH			 	1,135.00
1964	LOW			 	1,100.00

#### **PROOF SETS**

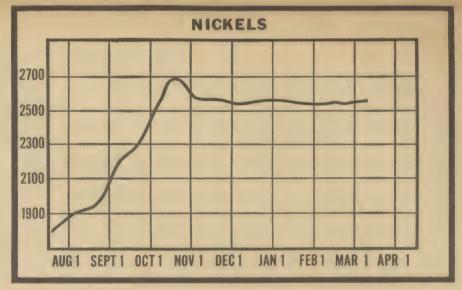
THIS	WEE	К.			: .	\$	369.70
LAST	WEE	X		٠			356.80
CHA	VGE-	UP					12.90
LAST	MON	TH				:	329.48
LAST	YEA	R.					156.00
1964	HIGH						356.80
1964	LOW						308.40



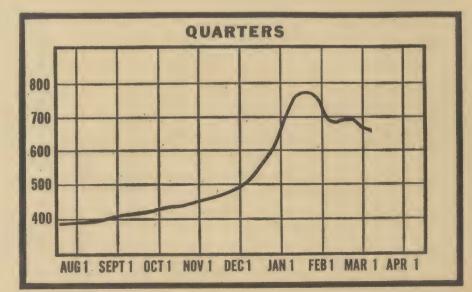
The following BU rolls were used in the calculation of the Lincoln **ce**nt averages: 1935-D, 1935-S, 1936-D, 1936-S, 1937-S, 1938-D, 1939-D, 1939-S, 1940-D, 1941-S, 1942-S, 1948-S, 1949-S, 1950-S, 1951-S, 1952-S, 1954-P, 1954-S, 1955-S.



The following BU rolls were used in the calculation of the Roosevelt dime averages: 1946-S, 1947-S, 1948-S, 1949-D, 1950-D, 1952-S, 1954-S, 1955-P, 1955-D, 1958-P.



The following BU rolls were used in the calculation of the Jefferson nickel averages: 1938-D, 1938-S, 1939-S, 1946-S, 1948-S, 1949-S, 1950-P, 1950-D, 1951-S, 1955-P.



The following BU rolls were used in the calculation of the Washington quarter averages: 1946-D, 1946-S, 1947-D, 1947-S, 1949-D, 1950-S, 1951-S, 1953-P, 1953-S, 1954-S.

# MARKET SUMMARY

March 5, 1964

THIS week's market action was characterized by light dealings in a general atmosphere of indifference — a few issues succeeded in displaying unusual activity.

The Lincoln cent series made new lows for the year, with 30 declines and 12 advances. The 1960-P small date issue advanced moderately to close at \$315, 1960-D small date closed at \$15 in roll quantities. The 1942-P cent closed at \$10, down some 30%.

The market for Jefferson nickels was mixed. The 1950-D nickel advanced \$20 per roll to close at \$725 bid. Other issues declined, hardest hit was the 1942-D nickel with a \$10 drop.

Last week's Roosevelt dime rally is loosing momentum on liberal offerings. Some gains were noticeable in the 1952-S, 1950-P and 1949-P dimes. Interest was shown in the 1955 dime issues.

Washington quarters drifted into new low grounds for the year

in light dealings. Three dates advanced. The 1949-P quarter declined \$20 per roll.

Franklin half dollars closed unchanged for the week. Slight advances were recorded by single and roll sets. Single rolls closed unchanged in spite of heavy activity. Price changes were moderate but interest in this series should continue at least through the issue of the 1964 Kennedy half.

### Coin Market Fundamentals

Coins are listed by date and mint. Mintmarks follow the date in the list and are the same letter that appear on coins.

Unless indicated as "sets" or "circulated" all items listed on these pages are for Brilliant Uncirculated coins in standard count rolls.

Standard count rolls are as follows for each denomination:

Denomination	Number	Face Value
Cents	50	\$ .50
Nickels	40	2.00
Dimes	50	5.00

 Quarters
 40
 10.00

 Half dollars
 20
 10.00

 Silver dollars
 20
 20.00

Prices listed here are taken from the American Numismatics Exchange transactions and are dealer-to-dealer prices; in effect wholesale prices.

You could expect to sell at these prices, but to buy at retail, you should expect to pay slightly above these prices.

The "LD" and "SD" are varieties of the 1960 cent which were struck with large date and small date figures.

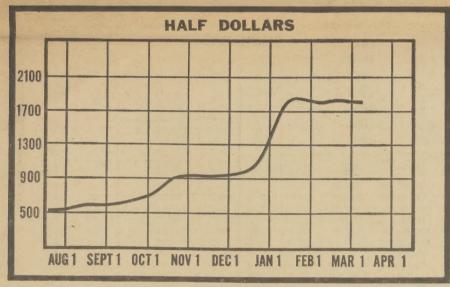
The Morgan dollar group showed a 2% decline; selected issues advanced in active trading. Among them the 1899-P silver dollar gained \$80 for the wek. Offerings on the 1893-P were light as higher bids were disregarded and sellers waited for higher prices. Advances equaled declines, with some evidence of selective technical corrections.

The Peace dollar group ended the week in total indifference.

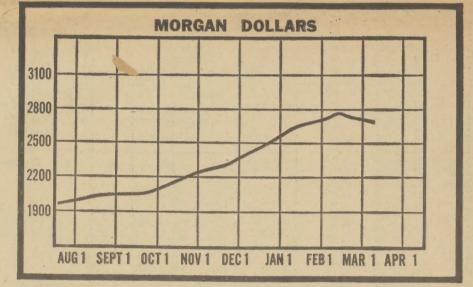
Proof sets moved into new high grounds for the year, with 13 advances and no declines. Greater strength was evident in earlier dates. This series has appreciated 20% in the past eight weeks.

Circulated nickels and dimes declined in light trading. The 1950-D nickel advanced in sympathy with its BU counterpart.

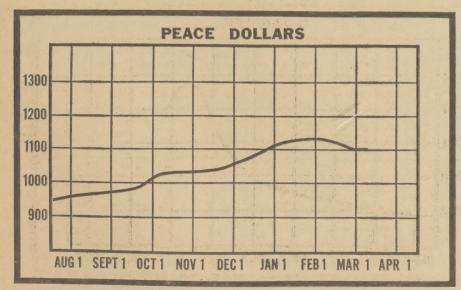
Canadian proof-like sets closed a fraction higher in slow dealings. Proof-like dollars in roll quantity seemed to attract some attention.



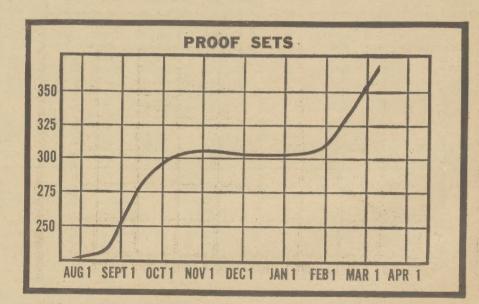
The following BU rolls were used in the calculation of the Franklin half dollar averages: 1948-P, 1948-D, 1949-P, 1949-D, 1949-S, 1950-P, 1950-D, 1952-S, 1953-S, 1954-S, 1956-P, 1957-P, 1958-P, 1959-P, 1960-P.



The following BU rolls were used in the calculation of the Morgan dollar averages: 1878-CC, 1879-O, 1882-CC, 1883-CC, 1883-S, 1885-S, 1890-O, 1894-O, 1897-P, 1897-O, 1897-S, 1898-P, 1901-P.



The following BU rolls were used in the calculation of the Peace dollar averages: 1922-S, 1923-D, 1926-P, 1926-D, 1926-S, 1928-S, 1934-D.



All proof sets from 1950 to date, excluding the 1960 small date set, go to make up the proof set averages.

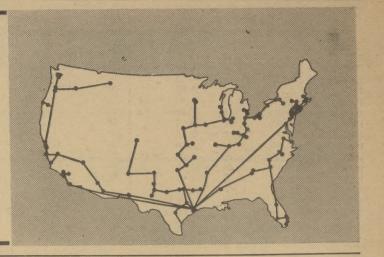
# American Numismatics Exchange Transactions

Thursday, March 5, 1964

These bid and asked prices, from the American Numismatic Exchange Inc., do not necessarily represent actual transactions. They are a guide to the range within which these coins could

have been sold (indicated by the "bid") or bought (indicated by the "asked") at the time of compilation. Price changes are obtained by com-parison of weekly bid prices.

Prices are wholesale quotations compiled from the American Numismatic Exchange teletype system which serves 195 coin dealers across the country.



-							Call of the Call o					
	CI	NTS		COINC IN DDIFF	**	MI SMI	THE COATLIC	LIT	Date	Minted	Bid	Ask Change
			Ask Change	COINS IN BRIEF	"	או כחוע	THE SPOTLIC	וחו	1059 €	20 579 000	37.00	40.00 - 2.00
Date	Minted	Bid							1952-S 1953	20,572,000 46,772,800	14.50	16.00
1934	219,080,000	\$115.00	\$120.00 —15.00   510.00 —55.00	CENTS	CENTS		HALVES			59,878,600	12.00	13.00 — 1.00
1934-		475.00	52.50	Advances 12	1960-P SI	1 110 00	0			19,210,900	33.00	34.00 — 1.00
1935 1935-	245,388,000 47,000,000	110.00	115.00 —10.00	Declines 30	1941-D		U 1990-L	+\$ 5.00	1954	47,917,350	10.50	11.00 — 1.50
1935-		190.00	210.00	Unchanged 43	1941-D	5.00	U 1999-L	+ 5.00	1954-D 1	17,183,060	7.50	8.00
1936	309,637,569	32.00	34.00 — 1.00	0.1011	1941-P	5.00	1953-P	+ 4.00		29,384,000	18.00	19.00
1936-		73.00	77.00 — 2.00	NICKELS	1942-P	10.0	10=1		1955	8,266,200	90.00	91.00 - 2.00
1936-		110.00	115.00	Advances 18	1935-D .	10.00				74,464,100	12.50	13.00 — .50
1937	309,179,320	28.00	32.00		1934-P .	15.0		— 2.00	1956 1956-D	35,885,384 67,222,940	9.00 6.00	9.50 6.50 + .25
1937-		41.00	43.50	Declines 20	1934-D .	55.00	0 1949-D	5.00	1957	39,655,952	11.00	12.00 + .50
1937-		70.00	80.00	Unchanged 33	A STATE OF THE STA		1949-P	10.00		36,828,900	4.00	4.50 + .25
1938	156,696,734	55.00	59.00 — 3.00 110.00	DIMES	NICKELS				1958	17,963,652	26.50	27.5050
1938- 1938-		105.00 165.00	170.00 — 5.00				MORGAN	DOLLARS		168,249,120	3.00	3.50
1939	316,479,520	24.00	29.00	Advances 15		+\$20.0	0	DOLLARS	1959	28,397,291	10.50	11.00
1939-		210.00	220.00	Declines 14	1943-D	+ 5.5		+\$100.00		160,738,240	2.60	2.75
1939-		58.00	60.00 - 2.00	Unchanged 19	1942-S		1800-P	+ 80.00	1960	57,107,602	4.70	4.90 + .70
1940	586,825,872	18.00	20.00 — 2.00	CHARTERS		3.0	10000			192,582,180	2.30	2.50
1940-		39.00	42.00 - 1.00	QUARTERS		5.0	1886-S		1961 1961-D	76,668,244 229,342,760	3.00 2.40	3.15 3.00
1940-		30.00	33.00 — 3.00	Advances 3	1938-D .	7.0	0 1892-0	+ 25.00		100,602,017	2.25	3.00
1941	887,039,100	30.00	33.50 — 5.00	Declines 10	1942-D .	10.0	00 1894-S	25.00		280,195,720	2.25	2.75
	D 128,700,000	58.00	59.00 + 4.00 $62.50$	Unchanged 33				30.00		175,776,000	2.25	2.30
1941- 1942	S 92,360,000 657,828,600	53.00 10.00	12.50 — 5.00		DIMES				1963-D	276,829,460	2.25	2.3015
	D 206,698,000	15.00	16.00	HALF DOLLARS				50.00	1964		2.20	2.30
1942		170.00	180.00	Advances 14	1952-S	+\$7.5	50		1964-D		2.10	2.15
1943	684,628,670	7.50	8.75 — 1.50	Declines 14		+5.0		OLLARS		DI	MES	
	D 217,660,000	15.00	18.00	Unchanged 7				2	Dete			Ack Chause
1943	S 191,550,000	43.00	45.00 — 2.00			+5.0		+\$25.00	Date	Minted	Bid	Ask Change
1944		6.00	6.50 — .50	MORGAN DOLLARS	1951-S .	+5.0	00 1934-P	5.00			\$ 16.00	\$ 17.00
	D 430,578,000	7.50	8.00 + .50	Advances 24	1947-D .	2.0	00 1924-S	30.00	1946-D 1946-S	61,043,500 27,900,000	32.00 58.00	35.00 — 1.00 59.00
	S 282,760,000	13.50	15.00	Declines 28		2.0		— 50.00		121,520,000	54.00	57.50 — 1.00
	1,040,515,000	7.50 13.00	9.0050 $13.75 - 1.00$	Declines 28				— 50.00	1947-D	46,835,000	38.00	45.00 - 2.00
1945	D 226,268,000 S 181,770,000	14.00	15.00 — .50	Unchanged 45	1947-5	— 3.0	DDOOF 6	FTC	1947-S	34,840,000	57.00	57.50 — 3.00
1946		6.00	7.00	PEACE DOLLARS			PROOF S	EIS	1948	74,950,000	105.00	125.00
	-D 315,690,000	12.00	12.50 + .50		QUARTER:		1941	+\$4.00	1948-D	52,841,000	47.00	50.00
1946		13.50	16.50	Advances 1	1056 P	+\$ 2.0			1948-S	35,520,000	47.00	49.00 — 1.00
1947	190,555,000	25.00	29.00	Declines 3	1958-P	1.0	00	+ 3.50	1949	30,940,000	355.00 95.00	370.00 + 5.00 $100.00$
	-D 194,750,000	10.00	12.00 - 2.00	Unchanged 20			00	+ 3.00	1949-D 1949-S	26,034,000 13,510,000	570.00	600.00 + 5.00
1947		38.00	39.50 — 1.00			4 .		+ 2.50	1950	50,181,500	75.00	80.00 + 5.00
1948		11.00	13.00 16.00	PROOF SETS			1054	+ 2.00	1950-D	46,803,000	42.00	45.00 - 1.00
1948	-D 172,637,500 -S 81,735,000	13.00 45.00	47.50 + 2.50	Advances 13		2.0			1950-S	20,440,000	450.00	475.00
1949		23.00	27.00	Decline 0		3.0	00	+ 2.00	1951	103,937,602	68.00	75.00
	-D 154,370,500	19.00		Unchanged 9	1949-P	— 20.0	00 1939	+ 2.00	1951-D	52,191,800	42.00	45.00
1949		67.00							1951-S	31,630,000	385.00	390.00 + 5.00
1950	272,686,386	10.50		Date Minted Bid	Ask Change	Date	Minted Bid	Ask Change	1952	99,122,073	23.00 17.50	26.00 + 3.00 $19.00 + 1.00$
	-D 334,950,000	7.00		1960-D LD		1942-P 5	57,900,600 265.00	966 00		122,100,000 44,419,500	125.00	127.00 + 7.50
	-S 118,505,000	27.00		1,580,884,000 .90	1.20		32,900,000 105.00		1952-S 1953	53,618,920	46.00	48.00 + 2.00
195				1961 756,373,244 .95	1.25	1943-P 27				136,433,000	14.00	16.50 - 2.00
	-D 625,355,000			1961-D			15,294,000 117.50		1953-S	39,180,000	42.00	43.00
195	L-S 100,890,000 186,856,980			1,753,266,700 .80	1.10	1943-S 10			1954	114,243,503	10.00	11.50
195	2-D 746,130,000	4.00		1962 609,263,019 1.10	1.25	1944-P 11	19,150,000 57.00			106,397,000	10.00	12.00 — .50
195	2-S 137,800,004	28.50	32.00	1962-D	.80		32,309,000 45.00		1954-S	22,860,000	42.50	43.00 + .50
195	3 256,883,800	7.00	7.50 + .50	1,793,148,400 .60 1963 754,110,000 .60	.75		21,640,000 66.00		1955	12,828,381	90.00	91.00 + 1.00 $55.00 - 2.00$
	3-D 700,515,000			1000	A STATE OF THE STA		19,408,100 60.00 37,158,000 41.00		1955-D 1955-S	13,959,000 18,510,000	53.00 51.00	52.00 - 2.00 $52.00 - 1.00$
195				1963-D 1,774,020,400 .60	.65	The second secon	37,158,000 41.00 58,939,000 30.00		1956	109,309,384	10.00	11.00
195				1964 .65	.70 — .05		61,116,000 13.0			108,015,100	7.60	7.75 — .15
	4-D 251,552,500 4-S 96,190,000			1964-D .65	.70		45,292,200 23.0		1957	161,407,952	8.50	8.75 + 1.50
195 195				NICKELS			13,560,000 60.0			113,354,330	7.25	
	5-D 563,257,500			The second second	A-l. Change		95,000,000 14.5		1958	32,785,652	31.00	
	5-S 44,610,000			Date Minted Bid	Ask Change		37,882,000 29.0			136,564,600	6.00	
195				1938 19,515,365 \$ 90.00	\$ 93.00 + 3.00		24,720,000 52.0		1959	86,929,291	7.75	
	6-D			1938-D 5,376,000 295.00	300.00 - 7.00		89,348,000 16.0		1959-D	164,919,790 72,081,602	5.75 8.75	
A STATE	1,098,201,100			1938-S 4,105,000 370.00	395.00	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	44,734,000 62.5 11,300,000 80.0		The state of the s	200,160,400	6.00	
195		4.50	0   4.7525		60.00 1,800.00		60,652,000 38.0			96,758,244		
195	7-D 1,051,342,000	1.2	5 1.45	1939-D 3,514,000 1,750.00 1939-S 6,630,000 500.00	515.00		35,238,000 45.0		1961		11.00	
195				1940 176,499,158 21.00	24.00 + 1.00		9,716,000 110.0		1961-D		5.75	
	800,953,000			1940-D 43,540,000 39.00	45.00 — 3.00	1950	9,847,386 135.0		1962	75,668,019	8.50	
19				1940-S 39,690,000 65.00	70.00	1950-D	2,630,030 710.0		1	334,948,380	5.50	
	59-D			1941 203,283,720 18.50	21.00		28,689,500 60.0		1963	123,650,000	5.50	
	1,279,760,00			1941-D 53,432,000 33.00	35.00 — 1.00	The state of the s	20,460,000 63.0 7,776,000 212.0		1963-D	421,476,530	5.25	
	30 SD	315.0			55.00 — 1.00 60.00		64,069,980 21.0		1964		5.10	
	60-D SD	15.0 $15.0$ $1.2$					30,638,000 113.0		1964-D	245 395	5.10	5.35
190	60 LD 588,096,60	1.4	1.00 T .26	10,000,000 100.00					77 11		1 10	

BU ROLL SETS           Bid         Bid           Jefferson Nickels         \$5,900.00           Roosevelt Dimes         3,000.00           Washington Quarters         3,200.00           Franklin Half Dollars         2,600.00	<b>Ask</b> \$6,300.00 3,100.00 3,350.00 2,900.00	Change200.00 + 50.00	CIRCULATED ROLL SETS   Bid   Ask	Change —100.00
BU SINGLE SETS Bid Jefferson Nickels \$170.00 Roosevelt Dimes 60.00 Washington Quarters 685.00 Franklin Half Dollars 146.00	Ask \$180.00 66.00 700.00 148.00	Change -4.00 +1.00	CIRCULATED SINGLE SETS   Bid   Ask	Change

Minted

Ask Change Date

PROOF SETS

	QU	ARTERS		Date	Minted	Bid	Ask Change	Date	Minted	Bid	Ask Change		PROC	F SET	5	
Date	Minted	Bid	Ask Change	1957 1957-D	6,361,952 19,966,850	28.00 14.00	30.00 - 1.00 $17.00 + 1.00$	1892 1892-CC	1,037,245 1,352,000		350.00 +10.00 650.00 —30.00	Date	Minted	Bid		Change
1946	53,436,000		\$ 31.00	1958	4,917,652	36.00	38.00 + 2.00	1892-0	2,744,000		215.00 +25.00	1936	3,837	\$550.00	\$575.00	
1946-D	9,072,800	48.50	60.00 - 1.50		23,962,412	13.00	15.00 - 2.00	1892-S	1,200,000			1937 1938	5,542 8,045	245.00 120.00	265.00 130.00	
1946-S	4,204,000	92.50	97.50 + .50	1959	7,349,291	18.00	21.00 + 1.00	1893	378,792		900.00 + 100.00	1939	8,795	110.00		+ 2.00
1947	22,556,000	27.00	29.00	1959-D	13,053,750	18.50	19.0050 $17.50 + 1.00$	1893-CC		1,600.00		1940	11,246	85.00	87.50	
1947-D	15,338,400	31.00	33.00 - 3.00 $85.00 - 2.00$	1960 1960-D	7,715,602 18,215,812	16.50 14.00	16.00 - 1.00	1893-0		1,200.00		1941	15,287	75.00		+ 4.00
1947-S 1948	5,532,000 35,196,000	73.00 27.50	29.00	1961	11,318,244	16.00	17.00 + 2.00	1893-S 1894		18,200.00 2,500.00		1942-6	21,120	77.50		+ 2.50
1948-D	16,766,800	29.00	33.00	1961-D	20,276,442	15.00	16.00 — .50	1894-0	1,723,000		200.00	1950 1951	51,386 57,500	120.00	121.00	+ 2.00
1948-S	15,960,000	31.00	35.00	1962	12,932,019	17.00	18.00 — 1.00	1894-S	1,260,000		425.00 -25.00	1952	81,980	43.00		+ 3.50
1949	9,312,000	370.00	375.00 —20.00	1962-D	35,473,281	12.00	12.25 + .50	1895-O		1,200.00	1,600.00	1953	128,800	34.00		+ 3.00
1949-D	10,068,400	60.00	72.50	1963 1963-D	22,164,000 67,069,292	11.00	11.50 11.00 — .25	1895-S		3,300.00		1954	233,350	24.00		+ 2.00
1950 1950-D	24,971,512 21,075,600	66.00	74.00 41.00					1896 1896-O	9,976,762 4,900,000		45.00 175.00	1955	378,200	23.50		+ 1.00
1950-S	10,284,004	74.00	76.50	-	AN TYP			1896-S	5,000,000		1,300.00	1956 1957	669,384 1,247,952	10.00	10.25 6.10	
1951	43,505,602	26.50	28.00 — 1.00	Date	Minted	Bid	Ask Change	1897	2,822,731	95.00	105.00 —15.00	1958	875,652	12.00		+ 1.00
1951-D	35,354,800	31.00	34.00	1878-8TF 1878-7/87		\$375.00 210.00	\$385.00 +25.00 220.00	1897-0	4,004,000		170.00	1959	1,149,291	5.75		+ .25
1951-S	8,948,000	160.00 22.00	175.00 30.00	1878-7TF		210.00	220.00	1897-S	5,825,000	80.00	83.00	1960-LD	1,691,602	5.60	5.80	
1952 1952-D	38,862,073 49,795,200	21.00	25.00 — .65		10,093,550	27.00	30.00 - 1.00	1898 1898-O	5,884,735 4,440,000		75.00 —10.00 63.00 — 3.00	1960-SD		41.00		+ 2.00
1952-S	13,707,800	61.50	63.00	1878-CC	2,212,000	165.00	175.00 — 5.00	1898-S	4,102,000		300.00	1961 1962	3,028,244	4.00	4.10 4.10	
1953	18,664,920	75.00	82.50	1878-S	9,774,000	29.50	31.00 — 3.50	1899	330,846		650.00 +80.00	1962	3,218,019 3,075,645	4.00 5.85		+ .10
1953-D	56,112,400	16.00	18.00	1879 1879-CC	14,807,100 756,000	32.00 2,200.00	32.50 + 2.00	1899-0	12,290,000	28.00	31.00 + 2.00				EL ROI	
1953-S	14,016,000	38.00	41.00 17.50 — .50	1879-O	2,887,000	100.00	120.00 - 5.00	1899-S	2,562,000		650.00					Change
1954 1954-D	54,645,503 46,305,500	16.50 29.00	32.50	1879-S	9,110,000	30.00	32.00 + 3.00	1900 1900-O	8,830,912 12,590,000		26.00 + 1.00 $31.00 + 3.00$	Date 1938-P	\$ 4.		Ask 4.80	Change
1954-S	11,834,722	35.00	36.00	1880	12,601,355	34.00	35.00 — 1.00	1900-S	3,540,000		290.00	1938-D	40.	-	44.00	- 2.50
1955	18,558,381	37.00	39.50	1880-CC	591,000	750.00	800.00 25.00	1901	6,962,813	365.00	400.00	1938-S	80.		87.50	- 5.00
1955-D	3,182,400	105.00	107.50	1880-O 1880-S	5,305,000 8,900,000	60.00	70.00 - 1.00 $30.00 + 1.00$	1901-0	13,320,000		31.00 + 1.00	1939-P		30	2.50	
1956 1956-D	44,813,384	16.00 18.00	17.00 + 2.00 20.00	1881	9,163,975	33.00	45.00	1901-S	2,284,000		450.00	1939-D	175.		80.00	-10.00
1957	47,779,952	13.50	16.00 — .50	1881-CC	296,000	1,125.00	1,235.00	1902 1902-O	7,994,777	85.00 28.00	90.00 + 5.00 $30.00 + 1.00$	1939-S 1942-D	33.	00	35.00 8.25	50
1957-D	77,924,160	11.50	14.00	1881-0	5,708,000	37.00	40.00 - 6.00	1902-S	8,636,000 1,530,000		700.00 + 150.00	1943-D	12.		12.50	.00
1958	7,235,652	35.00	38.00 — 1.00	1881-S	12,760,000	24.00	26.00	1903	4,652,755		115.00 —15.00	1944-S		95	4.00	05
1958-D	78,124,900	11.75	12.75	1882 1882-CC	11,101,100 1,133,000	34.00	35.00 + 1.00 $430.00 - 10.00$	1903-0	4,450,000		640.00 + 5.00	1946-S		25		25
1959 1959-D	25,533,291 62,054,232	14.00	15.00 11.50	1882-0	6,090,000	65.00	75.00 - 3.00	1903-S	1,241,000		1,900.00	1947-S		50	2.60	
1960	30,855,602	11.00	13.00	1882-S	9,250,000	31.00	34.00 + 4.00	1904	2,788,650		160.00	1948-S 1949-S	10.	25 50	6.50	
1960-D	63,000,324	11.00	12.50 + .50	1883	12,291,039	31.00	39.00 — 1.00	1904-O 1904-S	3,720,000	1,550.00	51.00 + 1.00 $1,800.00$	1950-P	11.		11.50	50
1961	40,064,244	11.00	12.50	1883-CC	1,204,000	385.00	410.00 + 5.00	1921	44,690,000		24.00	1950-D	600.		310.00	+10.00
1961-D	83,656,928	10.50	11.25	1883-O 1883-S	8,725,000 6,250,000	24.00 170.00	27.50 190.00	1921-D	20,345,000		35.00	1951-D		60	2.75	+ .10
1962 1962-D	39,374,019 127,554,756	11.25	12.25 — .75 11.50	1884	14,070,875	31.00	35.00 — 7.00	1921-S	21,695,000	70.00	75.00	1951-S	21.		22.50	- 1.00
1963	74,316,000	10.75	11.50	1884-CC	1,136,000	680.00	750.00 —10.00	DEAC	TVDE	CHAP	DOLLARS	1955-P 1958-P	23. 4.		23.50 5.00	50 10
1963-D	135,288,184	10.25	11.50	1884-0	9,730,000	24.00	25.00	PEAC	E ITPE	PILVEK	DOLLARS					
1964		11.00	11.25	1884-S 1885	3,200,000 17,787,767	300.00 22.00	385.00 25.00	Date	Minted	Bid	Ask Change		CULATE			
1964-D		10.50	11.25	1885-CC	228,000	1,150.00	1,230.00 —50.00	1921	1,006,473		\$440.00	Date	Bio			Change .75
	HALF	DOLLA	RS	1885-O	9,185,000	25.00	26.00	1922	51,737,000		24.00	1949-P 1949-S	\$ 7. 18.		7.50 23.50	
Date	Minted	Bid	Ask Change	1885-S	1,497,000	190.00	230.00 —10.00	1922-D	15,063,000		45.00	1949-S 1950-P		00	6.25	
1948	the state of the state of	\$105.00	\$115.00	1886	19,963,886	23.00	25.00	1922-S	17,475,000		70.00	1950-S		00	9.00	
1948-D			64.00 — 1.00	1886-O 1886-S	10,710,000 750,000	200.00 425.00	240.00 450.00 +50.00	1923 1923-D	30,800,000 6,811,000		23.00 140.00	1951-S		00	6.25	25
1949 1949-D	5,714,000 4,120,600		625.00 - 10.00 $160.00 - 5.00$	1887	20,290,710	23.50	24.50	1923-S	19,020,000		80.00	1952-S	5. 37.	15	5.60 38.50	
1949-S	3,744,000	295.00	310.00	1887-0	11,550,000	120.00	150.00	1924	11,811,000	25.00	30.00	1955-P 1955-D	15.		18.00	
1950	7,793,509	220.00	235.00	1887-S	1,771,000	185.00	230.00 —15.00	1924-S	1,728,000		450.00 30.00	1955-S	12		14.50	+ .50
1950-D	8,031,600	140.00	150.00 + 3.00	1888 1880-O	19,183,833 12,150,000	24.00 70.00	25.00 - 1.00 $75.00$	1925 1925-S	10,198,000		32.00	1958-P	8	00	8.50	
1951 1951-D	16,859,602 9,475,200	53.00 72.00	57.50 + 3.00 75.00	1888-S	657,000	510.00	540.00 5.00	1926	1,939,000		250.00 165.00	CAN	ADIAN P	ROOF-	LIKE S	EIS
1951-S	13,696,000		125.00 + 1.00	1889	21,726,811	28.00	35.00 — 2.00	1926-D	2,348,700		130.00	Date	Minted	Bid		Change
1952	21,274,073	28.00	30.00 + 2.00	1889-CC	350,000			1926-S	6,980,	70.00	77.50	1954	7,460	\$200.00		
1952-D		25.00	$\begin{array}{c} 26.00 - 1.00 \\ 99.00 + 1.00 \end{array}$	1889-O 1889-S	11,875,000	70.00	75.00 + 5.00	1927 D	848,000		500.00	1955	6,301	185.00	210.00	
1952-S		98.00	5454 ERE -1- [ [][]	1 10027"	700,000	665.00	730.00 —10.00	1927-D	1,268,900		175.00	1956	9,018	73.00	85.00	
	5,526,000	4 4 4 4 4 4				45.00	50.00 - 2.50	1927-S	866 000	475 00	535 00 + 25 00	1957	11 862			The state of
1953	2,796,920	140.00	145.00 + 4.00	1890 1890-CC	16,802,590 2,309,041	45.00 235.00	50.00 — 2.50 250.00	1927-S 1928	360,649		535.00 + 25.00 $1.800.00 - 50.00$	1957 1958	11,862 18,259	53.00 47.00	63.00 54.00	
	2,796,920	4 4 4 4 4 4		1890 1890-CC 1890-O	16,802,590 2,309,041 10,701,000				866,000 360,649 1,632,000	1,650.00	535.00 +25.00 1,800.0050.00 345.00	1957 1958 1959	18,259 31,577	53.00	63.00	
1953 1953-D 1953-S 1954	2,796,920 20,900,400 4,148,000 13,421,503	140.00 17.00 42.00 17.00	145.00 + 4.00 19.00 47.50 — 2.00 18.00	1890 1890-CC 1890-O 1890-S	16,802,590 2,309,041 10,701,000 8,230,372	235.00 46.00 65.00	$\begin{array}{c} 250.00 \\ 49.00 + 3.50 \\ 67.00 \end{array}$	1928 1928-S 1934	360,649 1,632,000 954,057	1,650.00 320.00 320.00	1,800.00 —50.00 345.00 375.00 — 5.00	1958 1959 1960	18,259 31,577 64,099	53.00 47.00 31.00 21.50	63.00 54.00 37.00 24.00	
1953 1953-D 1953-S 1954 1954-D	2,796,920 20,900,400 4,148,000 13,421,503 25,445,580	140.00 17.00 42.00 17.00 16.00	145.00 + 4.00 19.00 47.50 — 2.00 18.00 18.00 — 1.00	1890 1890-CC 1890-O 1890-S 1891	16,802,590 2,309,041 10,701,000 8,230,372 8,694,206	235.00 46.00 65.00 43.00	$\begin{array}{c} 250.00 \\ 49.00 + 3.50 \\ 67.00 \\ 47.00 - 2.00 \end{array}$	1928 1928-S 1934 1934-D	360,649 1,632,000 954,057 1,569,000	1,650.00 320.00 320.00 270.00	1,800.00 —50.00 345.00 375.00 — 5.00 300.00	1958 1959 1960 1961	18,259 31,577 64,099 98,373	53.00 47.00 31.00 21.50 19.25	63.00 54.00 37.00 24.00 21.75	
1953 1953-D 1953-S 1954 1954-D 1954-S	2,796,920 20,900,400 4,148,000 13,421,503 25,445,580 4,993,400	140.00 17.00 42.00 17.00 16.00 34.00	145.00 + 4.00 19.00 47.50 — 2.00 18.00 18.00 — 1.00 38.00 — 1.00	1890 1890-CC 1890-O 1890-S 1891 1891-CC	16,802,590 2,309,041 10,701,000 8,230,372 8,694,206 1,618,000	235.00 46.00 65.00 43.00 300.00	250.00 49.00 + 3.50 67.00 47.00 — 2.00 350.00	1928 1928-S 1934 1934-D 1934-S	360,649 1,632,000 954,057 1,569,000 1,011,000	1,650.00 320.00 320.00 270.00 2,400.00	1,800.00 —50.00 345.00 375.00 — 5.00 300.00 2,600.00	1958 1959 1960 1961 1962	18,259 31,577 64,099	53.00 47.00 31.00 21.50 19.25 9.00	63.00 54.00 37.00 24.00 21.75 9.25	
1953 1953-D 1953-S 1954 1954-D	2,796,920 20,900,400 4,148,000 13,421,503 25,445,580	140.00 17.00 42.00 17.00 16.00	145.00 + 4.00 19.00 47.50 — 2.00 18.00 18.00 — 1.00	1890 1890-CC 1890-O 1890-S 1891	16,802,590 2,309,041 10,701,000 8,230,372 8,694,206	235.00 46.00 65.00 43.00	$\begin{array}{c} 250.00 \\ 49.00 + 3.50 \\ 67.00 \\ 47.00 - 2.00 \end{array}$	1928 1928-S 1934 1934-D	360,649 1,632,000 954,057 1,569,000	1,650.00 320.00 320.00 270.00 2,400.00 300.00	1,800.00 —50.00 345.00 375.00 — 5.00 300.00	1958 1959 1960 1961	18,259 31,577 64,099 98,373	53.00 47.00 31.00 21.50 19.25	63.00 54.00 37.00 24.00 21.75 9.25 4.85	

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### Classified Advertising

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